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7 October 1953

A PROPOSAL FOR THE TEST AND EVALUATION OF THE 150 INCH

## REFLECTAR LENS

1. Photogrammetry, Inc., proposes to test and evaluate:

One 150 inch Reflectar Lens, speed f/25, including Dehumidifier, Focusing Arrangement comprising rack and pinion, and Camera Mount to fit Alpa Camera Model 5.

- 2. To fully exploit the performance of the 150 inch Reflectar for operating conditions as may be required by the Contracting Officer's representatives, it is necessary to include suitable filters and a stable tripod. Normally, a costly and heavy motion picture tripod lacking a motion for rotation about the optical axis is used. A modified Davis and Sanford tripod is recommended since it is less expensive, significantly lighter and has universal motion. Actually, the 150 inch Reflectar should be mounted to a stable platform similar to a telescope for optimum performance.
- 3. It is also recommended that an Abney level be mounted to the lens housing for angular orientation data.
- 4. A delivery period for the lens of approximately four months has been officially received from the Zoomar Corporation. However, there is a possibility that Photogrammetry, Inc., may be able to expedite delivery within a shorter period if required by the Contracting Officer. Photogrammetry, Inc., will require an additional month to test and evaluate.

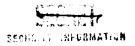
PHOTOGRAMMETRY, INC.

G.	T. McNeil	
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## ESTIMATED COST ANALYSIS

## COST-PLUS-A-FIXED-FEE CONTRACT

		AMOUNT	PERCENT OF COST
1.	DIRECT MATERIAL AND SERVICES.	\$4,100.00	75.93
	(a) 150 inch Reflectar Lens\$3,763.00 (b) Modified tripod	•	
2.	TRAVEL	35.00	0.65
3.	COMMUNICATION CHARGES	5.00	0.09
4.	ENGINEERING AND DEVELOPMENT SALARIES-DIRECT:	700.00	12.96
	(200 m/hrs at \$3.50)		
5.	GENERAL AND ADMINISTRATION EXPENSE-INDIRECT:	560.00	10.37
	(80% of Direct Salaries)		
	(a) General Engineering Salaries 5%		
	(b) General Office Salaries 20		
	(c) Rent		
	(d) Leave (Annual, Sick and Holiday) 12		
	(e) Supplies 6		
	(f) Retirement		
	(g) Other Expenses		
	Total 80%		
6.	TOTAL COST	\$5,400.00	100.00
7.	OPERATING PROFIT	378.00	7.00
8.	SELLING PRICE	\$5,778.00	107.00